



Allied Integrated Services

February 17, 2004

RE: Recommendation for Lonnie Lehman

We started AIS in September of 2003. As part of setting up the network and IT infrastructure we had several false starts until we met Lonnie. Credentials are a great attempt for distinction in the yellow pages. More importantly experience and efficiency result in useable business solutions at reasonable costs.

References from friends have been invaluable when picking the right professionals with whom to work. It works best because these friends have to look you in the eye in the future so they will not steer you wrong. I wish had solicited help from this network first before we wasted time and money using the yellow pages.

We may not be friends yet. But if you work with Lonnie, “the IT version of Will Rodgers” we will be soon. You will be glad you accepted our reference.

Lonnie displays a modest amount of confidence to assure your comfort level without trying to baffle you with his networking vocabulary. He is also gifted to be able to recalibrate the technology used in his business solutions for all levels of experience in his audience. With Lonnie there are no dumb questions.

He impressed us by approaching our situation as a business analyst first to determine how we wanted to do business. Then unlike other one solution fits all IT Gurus he was able to tailor an IT implementation for AIS.

While Lonnie does this type of work to make a living it is obvious his primary motive is the customer satisfaction achieved by helping customers remove IT obstacles in order to focus on their business. His post project support also validates his commitment to satisfaction versus looking for opportunities to nickel and dime the customer.

Whether you have an immediate need for Lonnie’s skills I would personally advise you to keep his business card and to stay in touch.

Sincerely,

Paul R. Roebuck
GM and COO
Allied Integrated Services